## Childcare Cooperatives

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## **Childcare Crisis**

- 1) Shortage of Care
  - Licensed spaces to serve
     <25% of infants & toddlers</li>
- 2) Affordability
  - Childcare among households' highest expenses: average 17.8%
  - Cost varies by region & child's age: Infants, median = \$8,300 - \$17,170 Toddlers, median = \$7,529 - \$3,500 Preschool, median = 6,949 - 12,307
- 3) Inadequate Support for Low Income Parents
  - ~ 13% of eligible households receive subsidies





## **Childcare Crisis: Workers**

Profile: 94% Women 52% Mothers 40% People of Color

Pay & Benefits: Among lowest paid positions (also racial wage gap)

Teachers: \$18/hr Childcare Asst: \$14/hr

Childcare workforce: 15% live below the poverty line

37% live 200% below federal poverty line 15% Receive health insurance coverage

- 4) Fragile Workforce Challenges the Quality of Care for Children
  - 26 to 40% annual childcare teacher turnover rate

## **Economics of Childcare**

- 1) Regulations that keep children safe also increase expenses
  - Most significant: child-to-adult ratio requirements
- 2) Economic balancing act:
  - Limit to what parents can pay
  - Costs are typically controlled by under-paying child caretakers
- 3) Balancing act under current conditions requires finding ways to minimize costs

Creative, Proven Options: Childcare Cooperatives

## Membership Types:

- 1) Parents
- 2) Workers
- 3) Employers
- 4) Multi-stakeholder A combination of any or all of the above.



## Childcare Co-op Structure

- Child Care Center incorporates as a charitable non-profit
   & operates as a co-op
- Membership Means Democratic Governance
- The Board of Directors establish Policies
- Board hires & oversees Co-op Child Care (Executive) "Director"
- The director implements policies,
   Manages operations; hires &
   Supervises teachers & aides



## **Childcare Coops: Non-Profit Status**

- IRS identifies Childcare as education
- Most childcare cooperatives can qualify for 501(c)3 Exempt Status if they use state non-profit corporate statute
- 3) Advantages of charitable non-profit

  - Tax exemptEligible for grants
  - Tax deductible donations
  - 4) Members still govern democratically
  - 5) Members receive service at cost
  - 6) Cannot have majority with a financial interested



## Why a Child Care Co-op?

- Build a program that best fits the needs of members (employers, parents, childcare worker)
- Reduce Cost while maintaining Quality care



- Caregiver Attributes (ed'n, exp, creden'ls);
- Ratio of children per caregiver
- Developmentally Appropriate
- Stable, reliable care
- Good for Kids

## **Childcare Cooperatives: Parent Model**

- 1) The is the most common form of Childcare Cooperative
- 2) Dates back to early 1920s: Parent Preschools
  - Emerged with recognition of importance of early childhood experiences
- Members are parents who democratically govern the center.
  - Hire Childcare Director to lead center
     & oversee staff
- 4) Parents often volunteer time
- 5) Community of parents & teachers focus is on children





### **Parent Model**

Founded: 1951 Los Angeles, CA

Now: 44 Children, aged 2.5–5yrs 7am–6pm

- 1) Ethnic and Socioeconomic Diversity (sliding fee scale)
- 2) Part-time and Full time options
- 3) Parent Participation:
  - Family evening meeting once each month
  - Volunteer 12 hrs/yr
  - 1 Fundraising Actvity





## Stregthening Families

With family members involved, the transition from home life to school life is easier, a child's self-esteem

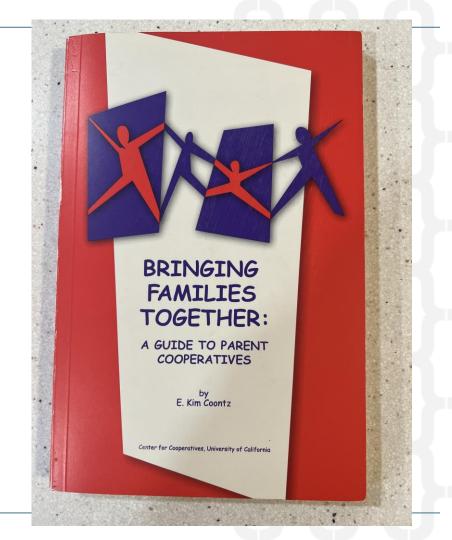
is boosted and both parents and child develop a dynamic learning relationship That carries over into the future.



## Findings:

- O Parent Involvement linked to positive outcomes for children
- O Parents learn to be better parents from caregiver modeling
- O Positive relationships between caregivers and parents
- O Families form lasting bonds with other families
- O Very low Caregiver turnover rate

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## **Employers are Childcare Stakeholders**

1) Childcare challenges contribute to worker shortages

2) Benefits of Employer supported childcare:

- Recruitment
- Retention
- Reduce Absenteeism
- Boost company loyalty
- Increase Job Satisfaction
- Increase productivity



## Employer Childcare Co-op

- Members are employers (can overlaps with parent model)
- Strategy for employers otherwise unable to offer the benefit
- Allows employers to share risks and benefits

Rarely free for employees but combined efforts of



employers can reduce costs:

- Rent free site Utilities
- Bookkeeping/accounting
- Meal services
- Equipment sharing
- Benefits to Childcare workers

## Employers in Hazen North Dakota: Pop 2,273

- No licensed childcare center
- Unreliable care impacted employees and employers
- Issues: Recruitment, Retention, Absenteeism
- Eight Employers: Basin Rural Electric/Dakota Gasification Company



- Sakakawea Medical Center
- Union State Bank
- North American Coal Corp
- Knife River Care Center
- Coal Country Community Health
- Coyote Station
- Hazen Public Schools



## **ENERGY CAPITAL**

## COOPERATIVE CHILD CARE

- Purchased local church: Opened May, 2017
- Licensed for 88, Ages Infant through school age
- Hours: 7am- 5pm

#### **EMPLOYERS:**

- Subsidize director salary & benefits
- Commit to pay for spaces for their employees
- Serve, along with parents, on the board



# GEO-KIDS: Parent/Employee Model: Menlo Park, CA: 1983

- US Geological Survey
- Employer provides space @ minimal rent, utilities, copying...
- Parents pay for care
- Board: Parents & Employer Rep

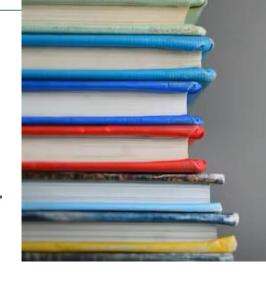
Parent: The real advantage is that my office is just 2 minutes walk from the Center. Because it's a cooperative we have a good knowledge of all the teachers and the other parents, we know their children and they know us, and we are real resource to each other.



## **Worker Cooperative**

- Workers are the members
- Members democratically make policy decisions that benefit workers
- Workers share any profits through patronage dividends.





Ineligible for tax exempt status



#### **Worker Cooperative in Philadelphia**

Founded: 1988 Now 2 locations, 85 children

- Worker Co-op is fully owned & controlled by workers

- A non-profit works in concert with the co-op.
- The non-profit supports the mission to serve diverse families and raises foundation funding to subsidize childcare fees for low-income families.



## **Childcare Cooperative: Including Workers**

- Childcare is an industry where collaboration of stakeholders WORKS
- Focus of all is on quality care for children
   & mutual respect
- Collaboration increases stakeholder investment & addresses crucial issue of childcare staff turnover
- Non-profit status helps support improved wages

## Including Employers, Parents & Teachers





- Increases stakeholder engagement
- Embraces partnership
- ✓ Draws on legacy of parent co-ops
- Organized as charitable nonprofit (51%+ Parents/Employers)
- Focus: Synergy: nurturing children and addressing pressing need for childcare

## Co-op Governed by Parents & Teachers



- 1) Founded in 1969
- 2) Licensed for 210 Children
- 3) Cares for ages 8 weeks to 5 yrs
- 4) Organized as charitable non-profit
  - 51% or more are "disinterested parties"
- 5) Board includes parents and teachers
- 6) Parents contribute 4 hours per quarter
- 7) Success prompted university to contribute \$15 million to new, larger facility



## Organizing Overview:

Starting a Co-op Childcare Center

- 1) Leadership: Steering Committee of Committed Decision Makers
- 2) Identify needs & vision
- 3) Know all relevant regulations
- 4) Feasibility Study
- 5) Initiate funding & membership commitments
- 6) Prepare & Review Business Plan
- 7) Develop legal documents: Incorporate
- 8) Charter meeting; elect board; finalize legal docs
- 9) Prepare for business start-up; finalize funding...
- 10) Start operatoins, implement the bsiness plan





## Regulations: Focus on Children

**Balancing Act: Costs vs. Safety** 

#### **Licensing Requirement Include:**

- Building & Site: Square footage, fencing, toilets...
- **Staffing**: Structure & Education Requirements: Director, Teacher, Assistant Teacher, Aides
- Age-Defined Requirements: Infants, Toddlers, Preschoolers, School Age
- Group Size
- Ratios Child: Staff



## **Exploration**

Is there an unmet need for childcare?

- Market research - Parent survey

#### If need is confirmed:

What model Works Best? Worker? Parent? Employer? Multistakeholder?

#### **Feasibility Includes:**

- 1) Start-up costs
- 2) Operating costs
  - Facility & related Supplies Insurance
  - Other: Marketing, Training STAFFING



## **Childcare Operational Facts**



- 1) All Quality Childcare centers have high operational costs
- 2) For optimal effectiveness, childcare centers operate AT cost
- 3) Unused/Vacant childcare "slots" are costly
- 4) Including diversity in membership on the board and maximize effectiveness:
- Employers: Operational efficiencies
- Parents: Commitment & fundraising
- Teaches: Stability & effectiveness

# Childcare Cooperatives: Addressing the Childcare Crisis

http://www.cccd.coop/co-op-info/co-optypes/childcare-co-ops

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